YOUR QUALIFICATIONS

* Engineering or science education background is useful.
* Training will be given on products and applications, but a previous professional experience with an industrial background is desirable and ideally within technical sales
* Very good technical understanding and ability to understand and explain complex technical processes
* Distinct customer and service orientation
* Structured way of working with a high degree of initiative and self-motivation
* Very good communication skills, as well as a confident and engaging appearance

WE OFFER

* A challenging job in which you can use your motivation in contact with our customers
* Motivated and dynamic team with a focus on the needs of our customers
* Quality products that are used by leading industrial companies
* Detailed induction into your area of responsibility
* Flexible way of working with a home office solution

The role is support of existing customers, development new business in existing clients and finding/growing business by securing new customers. The customer base is predominantly industrial manufacturing organizations where a demand for formulated process oils, chemicals and specialty lubricants are required. Our product range to sell covers industrial cleaners, press lubricants, casting products, cutting fluids, hydraulics, rust inhibitors, heat treatment quenchants and many more application technologies.

We are looking forward to your application. For further information please contact or send a CV to Stuart Gregory (s.gregory@petrofer.co.uk)